



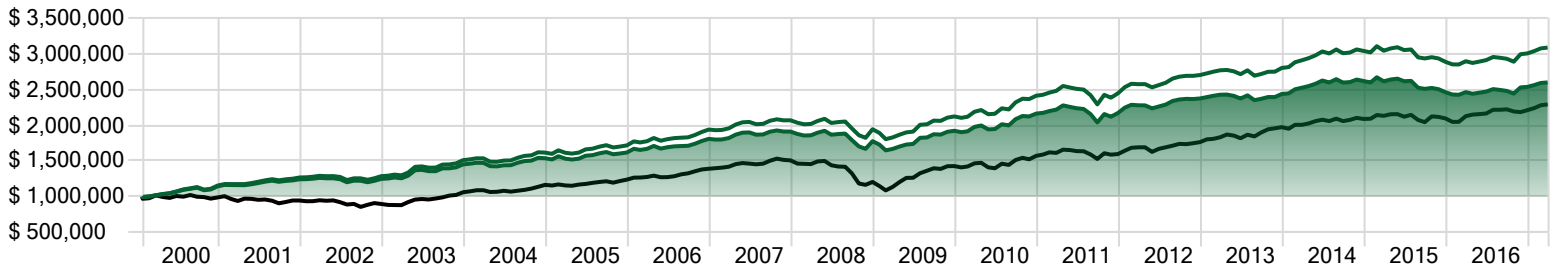
# TACTICAL BALANCED SMA

As of 3/31/2017

## HYPOTHETICAL INVESTMENT GROWTH

Time Period: 1/1/2000 to 3/31/2017

\$USD



— Tactical Balanced (gross) 3,084,263    ■ Tactical Balanced (net) 2,596,919    — Blended Index (total) 2,289,907

## ABSOLUTE METRICS

\*Annualized for periods of 1 year or more

Time Period: 1/1/2000 to 3/31/2017

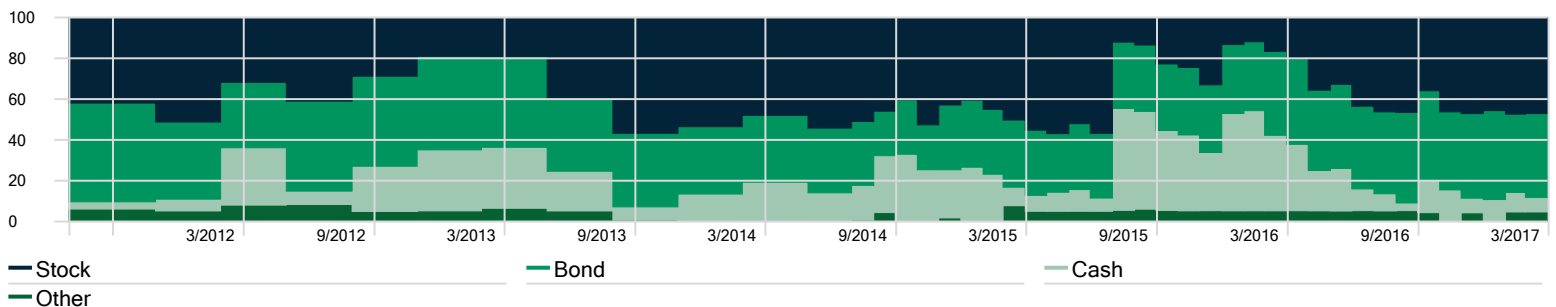
	Return*	Best Quarter	Worst Quarter	Max Drawdown	Up Capture	Down Capture	Standard Deviation	Beta	Alpha
Tactical Balanced (net)	5.69	9.38	-8.89	-12.69	72.70	26.63	6.15	0.55	2.89
Tactical Balanced (gross)	6.75	9.64	-8.65	-11.58	79.86	18.52	6.16	0.56	3.90
Blended Index	4.92	11.24	-8.98	-24.61	100.00	100.00	8.17	1.00	0.00

## CALENDAR YEAR RETURNS

Net, \$USD

	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Tactical Balanced	3.02	-5.95	7.44	2.64	9.35	0.42	12.52	8.16	-7.01	5.64	11.78	5.20	5.93	16.26	0.45	8.67	14.32
Blended Index	5.54	0.36	5.82	11.86	10.46	1.62	10.01	18.39	-19.99	8.40	12.29	6.27	9.76	18.31	-5.17	-4.34	-1.15

## ASSET ALLOCATION



## BASIC FACTS

Employees	55
Year Firm Founded	1984
GIPS Compliant	Yes
Inception Date	8/31/1992
Strategy Assets	\$ 273,100,000
Firm Total Assets	\$ 1,757,360,000
Website	wbiinvestments.com

## MORNINGSTAR RATING™

Rating Date	3/31/2017
Overall Rating	★★★
Morningstar Category	US SA Tactical Allocation
# of Investments in Category	219

## INVESTMENT STRATEGY

WBI Tactical Balanced is designed to be a globally allocated blend of dividend stocks and investment-grade bonds. It is intended to be used as a retirement income strategy or as a conservative allocation for long-term growth of capital.

**Important Information:** Performance is that of the Tactical Balanced Composite. Prior to 8/25/2014, the Composite only included accounts invested in a model allocated to individual securities. On 8/25/2014, the Composite added a second model of accounts invested in an allocation to 10 Affiliated ETFs (the "Initial ETFs"). When a new Affiliated ETF is launched a new model reflecting accounts invested in the full suite of Affiliated ETFs is included in the Composite. Effective 7/25/16 and 1/06/17, models with accounts invested in 11 and 12 Affiliated ETFs respectively, were included in the Composite. The model implemented through the use of individual securities and the models implemented through Affiliated ETFs are substantially similar. The Affiliated ETFs do not have performance history of comparable duration; therefore, performance of the models implemented through Affiliated ETFs could have been better or worse over the same period and is not indicative of future performance.

## PERFORMANCE

Annualized for periods of 1 year or more, \$USD

	YTD	1 Year	5 Years	10 Years	15 Years	20 Years	Since Inception
Tactical Balanced (net)	2.45	5.52	2.67	3.62	4.93	5.21	5.46
Tactical Balanced (gross)	2.71	6.60	3.70	4.67	5.98	6.26	6.52
Blended Index	3.65	7.75	6.27	4.91	6.05	6.30	6.96

Please see "Important Performance Information" on the front page regarding this performance illustration.

WBI is an independent, privately owned investment management firm that is registered as an investment advisor with the U.S. Securities and Exchange Commission (SEC) and provides discretionary investment management to individuals, pension and profit sharing plans, charitable organizations, corporations, and other entities. WBI claims compliance with the Global Investment Performance Standards (GIPS®).

The Tactical Balanced Strategy is designed to provide a conservative investor with a steady stream of current income with the opportunity for income growth over time, and typically allocated to a blend of stocks and American Depositary Receipts (ADRs) that pay dividends and Exchange-Traded Funds (ETFs) that invest in bonds. It may also use ETFs to gain exposure to other types of investments or asset classes. It is actively managed in an attempt to respond to changing conditions and, depending on market conditions, may hold a significant allocation to cash equivalents. The inception date of the strategy is August 1992 and the composite creation date is May 2009. The strategy was formally known as: Balanced (Sept 2014-May 2015 & prior to Jan 2014); Absolute Return Balanced (Jan 2014-Aug 2014); and Balanced Income (prior to Nov 2010). Prior to September 2014, the Tactical Balanced composite only included accounts invested in unaffiliated, individual securities. Starting September 2014, the composite includes accounts that are invested in unaffiliated, individual securities, as well as accounts that are invested predominantly in affiliated ETFs. While the affiliated ETFs may allow for indirect exposure to certain investment products which might otherwise not be utilized, the use of ETFs as opposed to individual securities does not represent a material change in the underlying investment strategy associated with the composite. Accordingly, both types of accounts meet the definition of the composite and are, therefore, included in the composite. The composite includes all discretionary accounts for which the client has selected the Tactical Balanced strategy model as the objective. A complete list, description, and GIPS compliant presentation is available for all composites by emailing [WBIMarketing@wbiinvestments.com](mailto:WBIMarketing@wbiinvestments.com).

## IMPORTANT INFORMATION

**Past performance does not guarantee future results**. This is not an offer to buy or sell any security. No security or strategy, including those referred to directly or indirectly in this document, is suitable for all accounts or profitable all of the time and there is always the possibility of loss. You should not assume that any discussion or information provided here serves as a substitute for personalized investment advice from WBI or from any other investment professional. If you have any questions regarding the applicability of specific issues discussed to your individual situation, please consult with WBI or your chosen professional advisor. This information is compiled from sources believed to be reliable, accuracy cannot be guaranteed. Information pertaining to WBI's advisory operations, services, and fees is set forth in WBI's Form ADV Brochure, a copy of which is available upon request.

Net of Fee Performance (NFP) is net of WBI's investment management fees and includes reinvestment of dividends and other earnings. Gross of Fee Performance is presented for comparison of manager performance, and excludes the effects of the investment management fees charged by WBI.

The Morningstar Overall Rating is based off of the weighted average of Morningstar Risk-Adjusted Return ratings for the three, five, and ten-year periods. The rating methodology is based on a one- to five-star scale following a bell curve: 1 star the lowest 10%, 5 stars the highest 10%, and 3 stars falling in the middle 35%. **Tactical Allocation**: Portfolios seek to provide capital appreciation and income by actively shifting allocations between asset classes. Must historically demonstrate material shifts within the primary asset classes either through a gradual shift over three years or through a series of material shifts on a quarterly basis. The cumulative asset class exposure changes must exceed 10% over the measurement period. The Morningstar Rating is based on past performance and not indicative of future performance. © 2017 Morningstar. All Rights Reserved. The information contained herein: 1) is proprietary to Morningstar and/or its content providers; 2) may not be copied or distributed; and 3) is not warranted to be accurate, complete, or timely. Neither Morningstar nor its content providers are responsible for any damages or losses arising from any use of this information.

**Alpha**: measure of risk-adjusted non-excess return; positive Alpha indicates better performance than the given Beta (volatility) of the investment. **Beta**: measure of volatility relative to an index; Beta above 1 is more volatile than the index; Beta less than 1 is less volatile. **Up and Down Capture Ratios** are used to evaluate how well a manager performed relative to an index during periods when the index is up or down. **Maximum Drawdown**: measures peak-to-trough loss of an investment, indicating capital preservation. **Standard Deviation**: measure of volatility; greater STD indicates a more volatile strategy or index during a given time period. **Blended Index**: 50% MSCI World TR Gross Index/50% Barclays U.S. Aggregate Bond TR Index, rebalanced monthly. **MSCI World TR Gross Index**: captures large and mid-cap representation of 23 developed markets with 1,653 constituents, covering approximately 85% of free-float capitalization of each country. MSCI makes no express or implied warranties or representations and shall have no liability whatsoever with respect to any MSCI data contained herein. The MSCI data may not be further redistributed or used as a basis for other indices or any securities or financial products. This report is not approved, endorsed, reviewed, or produced by MSCI. None of the MSCI data is intended to constitute investment advice or a recommendation to make (or refrain from making) any kind of investment decision and may not be relied on as such. **Barclays U.S. Aggregate Bond TR Index**: a component of the U.S. Universal Index and covers the USD-denominated, investment-grade, fixed-rate, taxable bond market of SEC-registered securities.

Benchmark performance does not include the deduction of transaction and custodial charges, or the deduction of an investment management fee, which would likely reduce indicated historical performance results. Because the strategy involves active management of a potentially wide range of assets, no widely recognized benchmark is likely to be representative of the performance of any managed account. Therefore, WBI managed accounts may own assets and follow investment strategies which cause them to differ materially from the composition and performance of the benchmarks shown on performance or other reports. Benchmark indices are unmanaged and may not be invested in directly.